CREATEST WANT AND REAL ESTATE MEDIUM IN VIRGINIA, AND ONE OF THE BEST IN AMERICA.

Want Ad Rates

Daily, one cent per word when paid advance. No Ad. taken for less than

In advance. No Ad. taken for less than ten cents.

One and one-half cents a word all classifications except Situation Wanted for Sunday, Situation Wanted, one cent a word. No Ad. Sunday taken for less than fifteen cents.

No Ads. taken for less than twenty-five cents when phoned in or charged at the counter.

Phone orders not guaranteed.

Classifications not guaranteed after 0.50 P. M.

9:30 P. M.
For business contracts, send for the
Want Ad. Man. Phone sionroe 1.

Lost and Joune

WATCH FOR MY WHITE BULL TEN WATCH FOR MY WHITE BULL TER-rier. Liberal reward for his return. Has black circle around one eye, black brindle spot on top of head and on the rump. Has a very snort screw tall; name "Kattle"; medan No. 1023. -G. J. E., 323 W. Main St., or Scott's Drug Store. LOST, WATCH FOB, STUDDED WITH rubles and diamonds, with Knight

rubles and diamonds, with Knight Templar emblem on one side and chapter emblems on other. Reward if returned to A. H. FLOUINOY, 1117 North Twenty-thrird, or call Merison 4946.

Nectson 4946.

STOLEN, FROM BATHROOM AT Buckroe Beach Friday, handbag containing small change and pocket-knife; also lady's gold waten. Reward for information leading to their recovery. CHAS. E. WADE, 720 Louisiana Street.

LOST, SATURDAY AFTERNOON IN grandstand at Richmond ball park, silver-handle cane. Reward 'I returned to STEPHEN A. ELLISON & CO., INC., Seventeenth and Dock Streets.

Streets.

LOST, SATURDAY AFTERNOON, ON Hanover Avenue, between Meadow Street and Allen Avenue, an unfinished linen waist with trimmed collar. Reward if returned to 2013 Fark

WANTED, TO KNOW THE WHERE-abouts of John W. Myers, formerly of Jennings, N. C., and used to work for us. C. H. ROBINSON & CO., Charlotte, N. C.

Charlotte, N. C.

LOST, GOLD LOVEKNOT CUFF BUTton, between 1500 W. and Seventh
and Broad. Reward if returned to
1507 Floyd Avenue.

LOST, ON SUUTH THIRD OR GAMble's Hill rark, lady's gold brooch.
Reward if returned to 302 South
Third Street.

LOST, PRIDAY MORNING, PAIR EYE-LOST, FRIDAY MORNING, PAIR EYE-glasses, on Second Street, between Main and Cary, or on Main Street, between Second and Ninth Street. Return to 117 East Cary, or Times-Dispatch. Reward. LOST, ABOUT THE POST-OFFICE, bunch of keys. Finder will be re-warded by leaving same at 202 East Main Street.

Main Street.

LOST, LAST SUNDAY EVENING, GOLD locket watch fob; initials J. A. M. on face. Reward for return to 505 Mutual Building.

LOST, MAY, 1912, PEARL AND DIAmond brooch, large pearl in centre; fifty dollars reward will be paid to party returning same; no questions asked; have description of a man who exhibited pin; will pay fifty dollars for information leading to recovery of same; correspondence will be treated strictly confidential. Address L 511, care Times-Dispatch.

Gelp Wanteb, Spate

A YOUNG MAN WITH SELLING ABILITY, WITH SOME EXPERIENCE IN
THE TYPEWRITER BUSINESS PREFERRED; ONE WHO CAN GET OUT
AND GET THE BUSINESS A GOOD
PROPOSITION FOR A LIVE MAX.
APPLY MONDAY MORNING BETWEEN 9 AND 10. J. C. FRIERSON,
710 E MAIN STREET.

N INTELLIGENT PERSON MAY earn \$100 monthly corresponding for newspapers. No canvassing. Send for particulars. PRESS SYNDICATE, 703 Lockport, N. Y.

USE YOUR SPARE TIME TO BUILD up a mail order business of your own. We help you start for a share in profits; 27 opportunities. Particulars free. MUTUAL OPPORTUNITIES EXCHANGE, Buffalo, N. Y.

START A SMALL MAIL ORDER BUSI-ness of your own at home in spare time. Send for complete, detailed working plan, free. HEACOCK, Box H 1824, Lockport, N. Y.

H 1824, Lockport, N. Y.

YOUNG AND MIDDLE-AGED MEN
for government service. Thousands
of appointments to be made. Examinations soon in every State. Free
booklet No. 188 gives full particulars as to positions, salaries, dates
and places of examinations, sample
questions, etc.—Write to-day for it.
NATIONAL COR. INSTITUTE, Washington, D. C.

BE A DETECTIVE; EARN \$150 TO \$300 per month; travel over the world, Write SUPT, LUDWIG, 1415 Scarritt Blog., Kansas City, Mo.

208 Princess St., Wilmington, N. C.
WANTED, 509 COLORED MEN For Baltimore and Olifo Railroad, to go to Maryland and Pennsylvania; wages, 31.50 per day, free transpor-tation, cars and quarters, to leave here Monday evening, MARTIN & CO.

CO.

WANTED, FOR U. S. ARMY, ABLE, bodied, unmarried men, between ages of 18 and 35, citizens of United states, of good character and temperate habits, who can speak, read and write the English language. For information apply to Recruiting Officer, \$20 E. Broad Street, Richmond, Va.

WANTED, TWO HAMMERSMITHS, experienced on locomotive forging, to work on 3,000 and 5,000-pound Chambersburg steam hammers steady work. No strike or other trouble with men. CAMDEN FORGE COMPANY, Camden, N. J.

\$20 WEEKLY—SALESMEN TO TAKE orders for cut-rate groceries; outfit free; experience unnecessary, STAND-ARD MERCANTILE CO., INC. 2454-2456 E. Ninth St., Cleveland, O.

WILL START YOU CARNING \$4 daily at home in spare time silvering mirrors; no capital; free instructive booklet, giving plans of operation. G. F. REDMOND, Dept. 314, Boston, Mass.

ANY ONE, ANYWHERE, CAN EARN good income copying addresses, Particulars for Stamp. H. E. ROGERS, Dept. E S. Boston, Mass.

Dept. E S. Boston. Mass.

MAIL CLERKS. CARRIERS, INTERnal rovenue and custom house cierks,
cierks in patent offices, agriculture,
treasury, army, navy and other depayments at Washington, wanted by
socernment; excellent salaries; no
"lay-offs"; short hours; annual vacations. Position would be yours for
life. Richmond examinations soon.
Common education sufficient. Thousands of appointments
"Pull" unnecessary. Write immediately for sample questions and large
illustrated book telling dut'es and
giving full particulars. FRANKLIN
INSTITUTE. Dept. 398 P. Rochoster.

Belp Wanted, Male

WANTED, GOOD HOTEL STEWARD.

Advess PROPRIETOR, Crockett
Springs, Va. Springs, Va.

WANTED, TWO MEN TO SOLICIT;
good pay; permanent. Apply after 5.
T. J. SANDERLIN, 1359 North Twenty-fifth Street.

WANTED, HUSTLING SALESMAN FOR quick-selling money-maker, to automobile trade. Address Box 1093.*

QUALIFY AS EXPERT DETECTIVE and investigator; plenty of work at big money. Write NATIONAL DETECTIVE AGENCY, Dept. 61, Chicago.

WANTED, AMBITIOUS YOUNG MEN to become traveling salesmon and earn while they learn. Write for particulars. BRADSTREET EYSTEM, Rochester, N. Y. Rochester, N. Y.

MEN WANTED, BETWEEN THE AGE of 21 and 35 years, to learn the street railway business; good wages pald; breaking in time paid for and weekly wages guaranteed. Good positions for steady, reliable young men. Address J 750, care Times.

Dispatch.

SALESMEN, NOW SELLING DRUG
and department stores, to carry
pocket samples of fast-selling novelty as side line. ANTI-MO-SKEETE
MFG. CO., 50 Church Street, New
York.

East Main.

SALESMAN WANTED, CALLING ON department stores and haberdashers, to carry as a side line our Ever Clean collars; good opportunity for right man; commission basis. Address COLLARS, Post-Office Box 822, New York City.

MEN, SELL GENUINE GUARANTEED hose: 70 per cent, profit: make \$10

hose, 70 per cent profit; make \$10 dally. Live agents and beginners investigate. STRONG KNIT, Box 4029, West Philadelphia, Pa.

LINOTYPE INSTRUCTION, 6 WEEKS, \$50: S weeks, \$55: 12 weeks, \$50: Operators earn \$1,300 per year. Call or write, EMPIRE SCHOOL, 419 First Ave., New York.

FREE ILLUSTRATED BOOK TELLS about over \$60,000 protected positions in United States service. More than 40,000 vacancies every year. There is a big channec here for you, sure and generous pay, lifetime employment. Easy to get. Just ask for Booklet C 164, No obligation, EARL HOPKINS, Washington, D. C.

MAN WANTED.—THE UNDERSIGNED

MAN WANTED .- THE UNDERSIGNED wants an honest, ambitious man in IAN WANTED.—THE UNDERSIGNED wants an honest, ambitious man in each city and town where not already sufficiently represented. Previous experience unnecessary. We will teach you the business thoroughly by mail and assist you to start in business for yourself as our local representative. Spleadid opportunity for a man without capital to get into big paying business for himself and become independent for himself and become independent for life. THE NATIONAL CO-OPERATIVE REALTY CO., C 817, Marden Bidg., Washington, D. C.

A GOOD BOY, 16 TO 18 YEARS OLD, to learn drug business and one who is willing to work at soda fountain part of time. Address H 703, eare Times-Dispatch.

care Times-Dispatch.

WANTED, 50 MEN TO LOAD CARTS,
Apply Monday morning, 7 o'clock,
Barton and Lambert Ave., Barton
Heights, L. E. BROWN & CO. WANTED, 50 DIRT-DIGGERS, GOOD pay, Monday morning, 7 o'clock, H ckory and Cabell Streets, L. E. BROWN & CO.

BROWN & CO.

USE YOUR SPARE TIME TO BUILD
up a mail order business of your
own. We help you start for a share
in profits. 27 opportunities. Particulars free. MUTUAL OPPORTUNITIES EXCHANGE, Buffalo, N. Y.
AGENTS MAKE BIG MONEY.

AGENTS MAKE BIG MONEY AND become sales managers for our goods. Fast office selers. Fine profits. Particulars and sample free. ONE DIP PEN COMPANY, Dept. 418, DEALTH OF THE PROFIT OF TH

Baitimore, Md.
START A SMALL MAIL ORDER BUSIness of your own at home in spare
time. Send for complete, detailed
working plan, free. HEACOCK, Box
G 1824. Lockport, N. Y. WANTED, FIVE GOOD DITCHEES Monday 7 A. M. E. R. HARRIS, Plumbing and heating, 1419 North Twenty-second Street.

\$200 MONTHLY.—I WILL START YOU in business. Experience absolutely unnecessary. Spare time at homa. I furnish everything Guarantee success. Proofs and sworn statement free. VOORHIES, Desk 413, Omaha, Neb.

ment free. Omaha, Neb. \$100 MONTHLY AND EXPENSES TO travel and distribute samples for big manufacturer; steady work. S. SCHEFFER, 752 Sherman, Chicago.

SCHEFFER, 752 Sherman, Chicago.

MEN AND WOMEN GETTING RICH
selling our new "Negro" pictures.

Big profits, Agents delighted Samples free AGENTS SUPPLY HOUSE,
29 Clinton St., Chicago, III.

WANTED, YOUNG MAN TO KEEP
books in real estate office: references
required. P. O. Box 294, City.

WANTED, A COMPERSYT NOWA

WANTED, A COMPETENT YOUNG man stenographer; good place for right man; no learner need apply, J. 740, care Times-Dispatch.

WANTED, A BOOKKEEPER. STATE salary expected, age and experience.

for wagon men, rural men.

WANTED, LIVE, WELL-DRESSED
canvassers for Petersburg and vicinity; high-class proposition. Live
men can earn from \$25 to \$50 per
week. Apply by letter. W. C. COLGAN, 215 Nicholson Street, Richmond,
Va. Good opportunity for rural men.

WANTED, SIX WHITE LABORERS Monday morning. Apply 308 Thirty-fifth Street. WRECKERS, MURPHY'S HOTEL, AP-ply Monday morning, 6:30.

PAY Monday morning, 6:20.

"ANTED, BRIGHT BOY, ABOUT 16 years old, one that will not return to school in the fall, for permanent position in wallpaper store. J. W. SMITHERS & CO., 221 East Main. ANTED, AN EXPERIENCED ler references required. Apply to WILLIAM RUEGER, No. 22 North

Situations Wanteb, Male

WANTED, GOOD POSITION BY EX-perienced stenegrapher, collector and general office man. G 688, care Times-Dispatch.

HIGH SCHOOL YOUTH, 17, WANTS position in drug store; small salary, Address L \$15, care Times-Dispatch. REGISTERED PHARMACIST. EXPE-rienced, capable and energetic, wishes position as clerk, manager, references. L 822, care Times-Dis-patch.

REGISTERED PHARMACIST WILL be open for position about August 15. Western part of State preferred; best reference. L 821, care Times-

Dispatch.

WANTED POSITION WITH FUTURE for young man of executive ability in this city; at present holding position as assistant general manager. Can furnish A1 references: age as Address J 739, care Times-Dispatch.

WANTED POSITION AS BAND SAW filer: all-round machinist, Address C. R. MARKER, 2920 East Marshall. WANTED EMPLOYMENT BY MID.

die-aged man, caring for correspondence, copying or addressing; stenographer, slow, but accurate. Address

C. R. O. Box 1142. Richmond.

Situations Clanted, Wale

COSITION WANTED IN RICHMOND for gentleman willing to work; about 37 years old, married; would prefer place with wholesale house or manu-acturing company. Advertiser knows this man to be faithful, honest, energetic and loyal, and will go on his bond for faithful performance of dutles if necessary. G 691, care Times-Dispatch.

WANTED, BY YOUNG MAN OF TEN years' experience at general office work, position; open for immediate or future acceptance. Can furnish best of references. G 669, care Times-Dispatch.

Dispatch.

VIRGINIA FARM-OWNERS: DO YOU want an experienced manager for your farm? Why not double your crops? I will make your farm yield its greatest capacity and increase in fertility. Write now. K 778, care Times-Dispatch.

Times-Dispatch.

WANTED, POSITION, HEAD BOOKkeeper or accountant; young man,
age 27; good accountant and systematizer; able to take entire charge
of accounting department and handle
finances; prefer position with chance
of promotion; willing to start at
small salary until ability is thoroughty proven. Address DESUTES 413 ly proven. Address RESULTS, H 710, care Times-Dispatch.

EXPERIENCED STENOGRAPHER AND assistant bookkeeper, now employed, desires change; thoroughly competent. Address L 809, care Times-Dispatch.

Dispatch.

WANTED, BY EXPERIENCED YOUNG man, position as bookkeeper or assistant: references durnished. K. 787, care Times-Dispatch.

WANTED—EXPERIENCED COLLECtor wants position; references furnished. K. 782, care Times-Dispatch.

WANTED, POSITION AS SALESMAN.

WANTED, POSITION AS FALESMAN.

general merchandise or grocery store; seven years' experience; no cigarette or whiskey habit; married, 31 years old; best references. Address Box No. 87, Battleboro, N. C.

WANTED, BY SOBER, SETTLED MAN, position with good commission house; can influence large country trade; best of references. Address W. F., 2608 East Broad Street. Phone 3304-L

Gelp Wanteb female

ANTED, YOUNG LADY TO KEEP books and do general office work; state experience and salary expected. Address L 813, care Times-Dispatch. VANTED, LADY AGENT FOR EASY selling and money-making city work Address Box 1093.

Address Box 1993.

BOXS AND GIRLS—A JUNIOR 2½X
2½ camera and outfit given free for
selling thirty copies of our home
magazine; samples free. Address
JAMES D. TWYNHAM, Box 39
Petersburg, Va.

WOMEN, SELL GENUNE GUARANteed hose; 70 per cent. profit, make
\$10 daily. Live agents and beginners investigate. \$TRONG KNIT,
Box 4029, West Philadelphia, Pa.

WANTED, AN EXPERIENCED LAUN-VANTED, AN EXPERIENCED LAUN-dress. Apply before 10 Monday and Tuesday at 918 W. Franklin.

Tuesday at 915 W. Franklin.
WANTED, YOUNG LADY AS ASSIST
ant bookkeeper and general office
assistant; nust be experience and
capable of rendering satisfactory
service. Salary, \$50; references required. G 653, care Times-Dispatch

quired. G 653, care Times-Dispatch.

HAVE A GOOD PROPOSITION FOR
hustling ladies to canvass Richmond
and other towns. Sample free. Pay
you to investigate. C. M. TUCKER,
1015 East Cary Street.

WANTED, A SETTLED WORKING
woman, white or colored, to do general housework; must make the a
home. 1439 E. Main Street.

WANTED, LADY OF REFINEMENT
as companion for lady invalid, one
with some experience in nursing preferred. Excellent position to right
party. Reference required. Address
Box 961, City.

WANTED, AN ATTRACTIVE YOUNG

HOX 361, CITY.

ANTED, AN ATTRACTIVE YOUNG girl to play the violin two after-hoon in the week. Address L 808, care Times-Dispatch. noon in the week. Address L 808, care Times-Dispatch.

GIRLS AND BOYS—SELL OUR HIGH-grade post cards and other desirable article at 10c each and win a fine premium. from a ring to a gold watch. You need no cash. Write ACME SUPPLY CO., Box 473 V. Richmond, Va.

WANTED, SETTLED WHITE WOMAN clean small flat and look after child of six. Apply after 8 P. M. 1113 Floyd Avenue.

WANTED, AN EXPERIENCED COLOGIC nurse for one child; references required. Apply Monday between 10 and 12, 809 West Franklin.

WANTED, A FEMALE STENOGRApher for law work; must be accurate. TURNBULL & TURNBULL Lawrenceville, Va.

WANTED, A GOOD COMBINATION

WANTED, A GOOD COMBINATION cook and house girl. Apply to MRS. LEWIS, 1719 First Avenue, Highland MAKE ROSES, NECKWEAR AND OR-

MAKE ROSES, NECKWEAR AND ORnaments of expensive silks or chiffon; beautiful pieces of silk, worth
\$1.50, sent for 18 cents in stamps;
supply limited, SILK REMNANT CO.,
\$1 Fourth Ave., New York City.
WRITE MOVING PICTURE PLAYS;
\$25 weekly, spare time; literary
ability unnecessary; free particulars,
ATLAS PUBLISHING CO., 74, Cinchnatt, Ohio.
WANTED, EXPERIENCED LADY
stenographer; letters and legal work.
H 708, care Times-Dispatch.

IADIES, MAKE SHIELDS AT HOME; \$10 per 100. Work sent prepaid to reliable women. Particulars for stamped, addressed envelope. EURS-KA CO., Dept. 36. Kalamazoo, Mich. WANTED, AT ONCE A GOOD FAMILY cook; references, high wages. A. VON N. ROSENEGK. 6001 West Taylor Street.

OLORED WOMAN TO HELP kitchen. Aprily 1203 East Main.

AN INTELLIGENT PERSON MAY earn \$100 monthly corresponding for newspapers. No canvassing, Send for particulars. PRESS SYNDICATE, Lockport, N. Y. WANTED, A COOK AT 111 COLONIAL Avenue (West End).

WANTED, A GOOD, SETTLED COL-ored nurse, willing to go to the country, Apply 510 North Tenth, ar-ter 8 P. M.

WANTED, AT ONCE A GOOD SER-vant for general housework. Apply 917 E. Leigh St.

WANTED, WHITE WOMAN AT ONCE to look after one child and do light housekeeping. Apply MR. BLAND, Fortleth and Peyton Avenue, Swans-

Situations, Professional

WANTED, BY YOUNG LADY, POST-tion as governess for small children; five years' experience; references exchanged. Address Box 444, Buena Vista, Va.

YOUNG WOMAN OF CULTURE AND education desires position as governess or companion. Apply by letter to (MISS) LILLIAN HADEN, Evington. Va.

WANTED, POSITION IN PRIVATE family to teach small children, MISS J. BETHELL, News Ferry, Va. BARITONE SOLOIST WISHES church position: studied in New York, London, Italy. B, Yancey Mills, Va.

REFINED. ADAPTABLE COLLEGE graduates desires position to teach usual English branches (including mathematics). Latin. specialty of music, both plane and voice; enthusiastic and conscientious; references exchanged. G. M. R., 711 Thirtieth Street, Norfolk, Va.

Situations Manted, female

REFINED YOUNG WOMAN, IT YEARS

REFINED YOUNG WOMAN, 10 YEARS apperience as housekeeper, unincumbered, wishes position as matron or housekeeper in hospital, college or public institution. Best references. Address M. G., 1503 Grove Ave., Richmond, Va. CALL NURSES BUREAU FOR FIRST-class undergraduates and caretakers. Madison 855-1.

WANTED, SITUATION AS FIRST-class cook and breadmaker, in or out of the city; can furnish good references. Apply from 4 to 6 Monday. 521 West Baker Street.

EXPERIENCE STENOGRAPHER DESIGN PROBLEM FOR STENOGRAPHER AN EXPERIENCED STENOGRAPHER

AN EXPERIENCED STENOGRAPHER desires position. B ¹53, care Times-

Dispatch.

EXPERIENCED COMPETENT STENOgrapher desires substitute work for
July and August. Floase apply at
Address STENOGRAPHERA
410 Trayolers Building, or phone,
atter 5:30 P. M., Madison 4552. YOUNG LADY WANTS POSITION IN office to assist with books and steno-graphic work. Address H 723, care Times-Dispatch.

YOUNG LADY STENOGRAPHER, 4 years' experience, desires permanent office position. Address H 706, care Times-Dispatch.

Times-Dispatch.

YOUNG GIRL, WOULD LIKE POSI-tion to assist housework and care for small children. Address H 23, care Times-Dispatch.

A COMPETENT LADY STENOGRApher wishes position as substitute;
best of references. Answer H 724,
care Times-Dispatch.

WANTED, POSITION AS SOCIAL SECretary or companion to lady; best
references. Address K 780, care
Times-Dispatch.

Gelp, Wale and female

OCEAN VIEW OUTING FREE. few hours' time will secure a week's outing at Ocean View's best cottage absolutely free. Write for information. B. G. PORTER, JR., Ocean View, Va.

Wants washing to do at home 211
Wanted AT ONCE. COUPLE TO
work on small place near city; man
must understand horses and milking; woman to keep house for two.
JUHN A. GOODWIN, corner Second
Street Road and Brookland Bouleward.

WANTED, MEN AND WOMEN TO qualify for government positions. Several thousand appointments to be made next few months. Full information about openings, how to prepare, etc., free. Write immediately for Booklet G 164. EARL HOPKINS, Washington, D. C.

WANTED, MEN, WOMEN. BOYS AND girls, canvassers in all cities and towns; make \$5 to \$20 day; pleasant employment; everybody buys; biggest seller; immense profits for summer months. Free instructions, ALCATRAZ COMPANY, Twenty-eighth and Main Streets, Richmond, Va.

Proteggional Belp Wanteb

WA.TED, TEACHERS OF ALL grades, for college, public and private schools, also matrons and housekeepers, for fall openings in Virginia and Southern States, VIRGINIA TEACHERS BUREAU, R. W. Cridlin, Manager, Richmond, Va.

Agente Wanteb

AGENTS, JUST COIN MONEY SELL ing new improved hosiery direct from mill with our big advertising offer. You can make \$15 daily Everybody buys. Credit. Sample in leatherette case free. NEW 1M PROVED KNITTING MILLS, Chicago

PROVED & NITTING MILLS, Chi-cago.

AGENTS MAKE 500 PER GENT, profit selling our gold window let-ters, novelty signs and changeable signs; 800 varieties; enormous de-mand. Catalogue free. SULLIVAN CO., 1234 Van Buren St., Chicago, III.

III.

LEARN MIRROR SILVERING AND metal plating; clear \$5 daily; nice, pleasant business; no capital required; every family has work for you to do; particulars free. W. ANDERSCH. 424 East One Hundrea and Forty-first St. New York.

GREATEST AUTOMOBILE NECES-sity invented. Reliable agents wanted; \$25 to \$100 weekly. Send for particulars. THE WILCOX CO... Hamburg. N. J.

EEST PROPOSITION, DOLLAR RAZOR.

BEST PROPOSITION, DOLLAR RAZOR and 25c, box shaving soap for 12 1-2 cents. Get territory. District managers wanted with small capital. CHAMPION CO, 142 Fulton Street, New York. New York.

A TWO-MINUTE DEMONSTRATION makes every call a sale, with large profits. Positively biggest agents' bonanza out. Free sample and particulars. G. V. SALES CO., 12 Spruce Street, New York.

Street, New York

AGENTS, SPENGLER COOKER
makes one gas burner do work of
three. Appeals to every woman,
One agent sold over 15,00¢; severat
have gone over 5,000, and many have
sold 1,000 or more. What others
can do so can you. Enormous sales,
big profits, exclusive territory.
SPENGLER SPECIALTIES CO., 37
E, Twenty-eighth St., New York.
AGENTS MAKE BIG MONEY.

AGENTS MAKE BIG MONEY FELLING our metallic letters for office win-dews, store fronts and glass signe-dews, store fronts and glass signe-Any one can put them on. Samples free. METALLIC SIGN CO., 425 N. Clark Street, Chicago. START A SMALL MAIL ORDER BUSI-ness of your own at home in spare lime. Send for complete, detailed working plan, free. HEACOCK, Box G 1824, Lockport, N. Y.

G 1824, Lockport, N. Y.

I'VE WORKED FOR SMITH, JONES
& Sawyer,
And I've been from coast to shore.
But all I ever got from an employer.
Was a darned poor living—no more.
Drop me a postal; I'll put you wise;
50c to \$1 a week; facts, not lies.
My free booklet tells how. JAMES
P. LOGAN, 228 S. Seventh St., Minneapolis, Minn.

AGENTS, SURE SALE WHEREVER electric lights are used, amazing profit; 100 one-dollar sales daily, Free samples. WHERE YOU WANT IT LIGHT CO., Chicago.

AGENTS, 250 PER CENT. PROFIT— Wonderful little article. Sells lik-wildfre. Can be carried in pocket Write at once for free sample. H MATHEWS, 6231 State Bldg. Day ton, Ohlo. AGENTS-TINSIDE INFORMATION." A new book on the agency business; every agent should have one; 1.000 copies free while they last. Send for one to-day. FINCH PUBLISH-ING CO., 3292 Penn Bidg., Dayton, O.

AGENTS, SCREEN DOOR CHECK: demonstrate and sale is made. Stops the bang and saves the door. Dozen can be carried in pocket. Demonstrating sample free. THOMAS MFG. CO., 6592 State Bldg., Dayton, Ohio. CO., 5592 State Bidg., Dayton, Onto.

PALM CHARTS, READ YOUR OWN
hand; interesting, instructive, showing them makes sale. Large profits.
Sample, 6 cents, postpaid, C. W.
CHESSER COMPANY, Chelsea, Ala.

CHESSER COMPANY, Chelsea, Ala.
A 400 PER CENT. PROFIT—GLIDING
casters, just out. We want agents
capable sarning \$50 a week. Exclusive territory with own sub-agents.
Set coats 3c. Sells 10 to 26c. Homes
buy 6 to 40 sets. Hotels, 50 to 500
sets. Any one can attach. Noiseless. Save carpets, furniture and
won't scratch floors. Sensational
agents' bonanza. Samples 4c. EVERGRIP CASTER CO. (Dept. 86), 20
Warrent Street, New York.
SELLS. LIKE HOT CAKES—NEW

SELLS LIKE HOT CAKES NEW laundry wax perfumes clothes with lasting wielet perfume. Working ouifit &c. New offer. ODOR-GLOSS, 18 Water Street, New York.

Summer Boarders Want Accommodations

Their demands are varied—some prefer the bracing ozone of the sea-shore—others the invigorating air of the mountains, while many hie them-selves to quiet rural retreats for their "annual rest cure."

Summer Boarding COLUMNS OF THEIR FAVORITE NEWSPAPER,

The Times-Dispatch
and decide upon "where to go" from the merits of the various resorts advertised in its columns.

Is your resort advertised here?

If not, it should be-and at once. Ic a Word Daily-RATES-11/c a Word Sunday.

SPECIAL CONTRACT RATE. 000 words \$9.00 500 words 500 words 500 words 500 words 500

Write for further details.

The Times-Dispatch

Agents Wanteb

week's cottage to the control of the

AGENTS WORK HARDER AND GET less than government employes. Hundreds of appointments will be made soon. Full particulars free. Write to-day for booklet H 16t. EARL HOPKINS, Washington, D. C.

Write to-day for booklet H 164.
EARL HOPKINS, Washington, D. C.
AGENTS, OUR GOODS ARE USED IN
a million homes; every housekeeper
buys and keeps buying; sells at 10c.,
costs you 4c.; sample and particulars free. Address G. B. SPENCER,
221 Franklin St., Buffalo, N. Y.
AGENT, MOST EXCITING POLITICAL
campaign in half-century, Tariff,
recail, money trust and otner burning questions must be settled by the
voters of the United States. All the
facts and arguments on both sides
of questions written by the leaders
themselves. 109 portraits and other
engravings. Every voter wants our
wonderful book, "Great Leaders and
National Issues." Be fixet in the
field and make big money fass.
Handsome prospectus and canvassing outfit free. Send 10 cents in
stamps to pay postage. THE
THOMPSON PUB CO., St. Louis, Mo.
LADY AGENTS CAN MAKE \$3 TO \$5.

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Bridge, New York City.

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Write for free samples and descriptive matter. SAYERS CO., Lacleds Bldg., St. Louis, Mo.

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MFG. CO., X 39, La Crosse, Wis. AGENTS. WONDERFUL OPPORTUNIty: act quick; sell "Ambrew" concentrated beer extracts; makes real genuine intoxicating beer; right at
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beer; no liquor license required;
small package; carry week's supply, deliver as you sell. "Ambrew'
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real lager beer; same material used
by all brewers for brewing the best
beer; big seller; enormous demand; by all brewers for brewing the best beer; big seller; enormous demand; large profits; just send nostal; we'll show you how to make money quick, AMERICAN PRODUCTS CO., Dept. 2106, Cincinnati, O.

START IN BUSINESS; BE INDEPEN-TART IN BUSINESS; BE INDEPENdent; I started as agent, am now
big manufacturer; have hundreds
of agents working. I'll start you.
Agents of ability wanted to open
branch offices and employ subagents. No money needed. Write
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MANAGER WANTED EVERY CITY and county, handle best paying bus-iness known; legitimate, new, ex-clusive control; no insurance or book canvassing. Address CHAS. HAL STEAD, 43 West 34th St. New York.

GENERAL AGENT FOR EXCLUSIVE control of new vacuum cleaner in Richmond; \$4 profit cach sale. Sells \$7.50. Write quick. SARTORIUS CO., 149 W. Thirty-fifth St., New York. York.

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every town. Easiest, fastest, best
seller ever offered. Big profits.
Write for free particulars. W. G.
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USE YOUR SPARE TIME TO BUILD up a mail order business of your own. We help you start for a share in profits. 27 opportunities. Particulars free. MUTUAL OPPORTUNITIES EXCHANGE, Buffalo, N. Y.

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Greatest money-maker. Extra terms. Samples free. ZIEGLER CO., Philadelphia.

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AGENTS WANTED EVERYWHERE for easy selling household and other specialties; big profits, send for catalogue. T. J. SANDERIM, 1350 N. Twenty-afth Street, Richmond, Va.

Twenty-afth Street, Richmond, Va.

AGENTS, MAKE MONEY SELLING
Kote-On Silver Powder; jewelers
department stores, restaurants,
homes; cleans, polishes, plates; entirely new; particulars mailed
KOTE-ON COMPANY, 105 Fulton
Street, New York.

AGENTS—SALESMEN CAN MAKE \$50
weekly seiling Chemical Refrigerating Coolers to hotels, restaurants,
butchers and merchants, cool all
kinds of refrikerators and ice boxes;
cheaper than ice, the best seiling
article on the market. CHEMICAL
REFRIEERATOR CO., Dept. 7, Chicago.

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SIDE LINE SALESMEN WANTED.—
Factory shipmants of ver and;
graniteware; 25 per cent. commissions paid in full weekly. Pocket samples. ROBERT THAL & CO.,
Granite Bidg., St. Louis, Mo.
STARK BRO'S, LOUISIANA, MO., BIG idea in tree selling. Best terms known to nursery world. Box 93.

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known to nursery world. Box 33.

ENERGETIC AND AMBITIOUS clothing, gents' furnishing or tailoring salesman, with capital of \$500 and following, desires to start a business that will be profitable. Communicate at once with Box R. NOLLEY ADVERTISING AGENCY, Baitimore, Md.

A SALESMAN WANTS TO CHANGE lines July 1, 1912; three years' experience; have made good; A No. 1 reference; also bond furnished if desired; good reason. Address "ROY," care Hotel Hattlesburg, Hattlesburg, Miss.

Miss.

Statement For General Mercantile trade in Virginia to sell a new proposition of merit. Attractive commission contract: liberal advances for expenses. MILES F. BIXLER CO., Wholesale Jewelers, Cleveland, Ohio.

BIXLER CO., Wholesale Jewelers, Cleveland, Ohio.

WANTED, REGULAR AND SIDE LINE salesmen to sell new patent to merchants; liberal commission and big seller. UTILITY PATENT NOVELTY CO., Roanoke, Va.

WE HAVE THE BEST, MOST PLEASant and profitable specialty for high-grade salesmen offered in the United States to-day, suitable either side or regular line; samples coat pocket; \$25 to \$100 daily often made by our men. Box 473, lowa City, Ia.

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CEEN. UPRIGHT LAND SALESMEN who can present a clean, legitimate plan to investors; leads furnished; absolute guarantee back of every gale. Salesmanship ability not so necessary as earnest desire to accomplish results. Write for particulars. E. H. CLARK, Sales Manager, Waycross, Ga.

Waycross, Ga.

Waycross, Ga.

8ALESMAN, EXPERIENCED IN ANY
line, to sell general trade in Virginia; unexcelled specialty proposition; commission contract; \$35 weekly for expenses. THE CONTINENTAL JEWELRY CO., Cleveland, Onio. AL JEWELRY CO., Cleveland, Ohio.

CAPABLE SALESMAN TO COVER
Virginia with staple line; high commissions; \$100 monthly advance and
permanent position to right man.
JESS H. SMITH CO., Detroit Mich.

SALESMAN MAKING THE SMALL
towns wanted to handle high-grade
proposition to rechants in all
classes of trade; full time or side
line; liberal commission; big repeat
business. WILBUR MFG. CO., 3428
Barney Bidg., Dayton, O.

SALESMAN FOR SIDE LINE BLANK-

SALESMAN FOR SIDE LINE BLANK-ets and dry goods; loom to retailer good commission; no additional ex-pense to carry samples. F. C. ROLL-MAN & CO., Philadelphia.

SALESMEN WANTED AS LOCAL REP-resentatives. No canvassing or so-liciting. Good income assured. NA-TIONAL CO-OPERATIVE REALTY CO., B \$17, Marden Building, Wash-ington, D. C. SALESMEN, DOUBLE YOUR INCOME by selling the greatest cigar trade stimulator on the market. CAWOOD NOVELTY COMPANY, Danville, III.

NOVELTY COMPANY, Danville, 19.
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SALESMEN, LOCAL OR TRAVELING,
to sell fireproof safes to busineasmen. Experience unnecessary, Quick
sales, Big commissions, ALPINE
SAFE CO., Cincinnati.

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SALESMEN, BEST LINE OF RAZORS to sell to dealers in every county. Splendid talking points. Exclusive territories. Money-maker. C. HORN-ING, Little Valley, N. Y. ING. Little Valley, N. Y.

BALESMEN WANTED.—NO EXPERIence required. You can earn good
wages while learning. Hundreds of
good positions now open, paying \$1.000 to \$5,000 a year. Write today for particulars and list of openings. Address nearest office,
DEPT. 463, NATIONAL SALESMEN'S
TRAINING ASSOCIATION, Chicago,
New York, Kansas City, Scattle, New
Ocleans, Toronto.

VANTED, SALESMEN FOR STAPLE line, aluminum cooking utensils; established twenty years; extensive adveragers, liberal defers; treatment, iron-clad guarantee; excellent openings for strong salesmen who can sell high-priced, high-grade goods to hardware, furniture and general store trade; strictly commission, no advances, available. mission: no advances: exclusive or side line. Address, with references, particulars and state territory de-sired. I. P. A. COMPANY, Lemont III.

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SUCCESSFUI, SALESMEN CAN INcrease their earnings by placing our
jewelry, chocolate and gum assortment in small towns during spare
time. Only men regularly employed
on road wanted. State references
and territory. We want men capable of earning \$50 per week and
want them now. See Dun and Bradstreet rating. DEVON MFG. CU.,
Chicago.

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PARTY WITH \$6,000 CASH CAN FIND excellent opportunity to enteroid established retail grocery, second largest in the city of Norfolk, Va.; annual business \$200,000; other business interest require my entire attention reason for disposing of half-interest in above. Hare chance for safe nevestment with services. Stands strict investigation. J 103. care Times-Dispatch.

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WANT TO DISPOSE OF LEASE OF
a good business stand. G 661, care
Times-Dispatch.

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per cent, for eighteen months on a
business proposition. Address J 759,
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business proposition. Address J 759, care Times-Dispatch.

A GOOD, SOUND, PROFITABLE, wholesale and retail business for sale. Will require \$10,000 to \$15,000; investment will sell immediately; am paying 40 to 50 per cent, on 'uvestment,' am turning capital over every 30 to 45 days. If you don't mean business and have not the money don't answer, address J 108, care Times-Dispatch.

RAPE OPPORTUNITY OFFERED young or middle-aged man with \$5,000 to buy half-interest in promissing local industry. Proposition 'indoresed by Enterprise Committee of Richmond Chamber of Commerce as well as outside trade experts. Machinery and equipment all paid for sales eatablished aiready in several States, and foreign agents ready to closs for territorial rights. Additional capital with services required. Act quick. Western capital is increased.

Dispatch.

STOCK AND BOND HOUSE OF REPutation, with the best of connections, that can furnish references of
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and bonds have been sold during
the past five years, will consider the
sale of an issue of stocks and bonds
in corporation of merit. New projects organized and securities sold.
HORACE H. HASTINGS & COMPANY, Rockefeller Bidg., Cleveland,
Ohlo.

BUILDERS AND INVESTORS! COME and see the most up-to-date mortar and cement mixer in the world at Shere's Restaurant, 910 East Main Street, city, six machines in one; splendid opportunity for investment; come in on the ground floor; only \$3,000 of shares sold.

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CAPITAL FURNISHED FOR MERI-torious enterprises, stocks and bonds sold on commission; facilities for incorporating and reorganization of companies, For particulara JOHNSON & CO. Bankers, Madison and La Salle, Chicago.

PERSONS OWNING THE CONTROL-ling interest in manufacturing concerns or jobbing houses desiring to sell out, or those owning a minority interest in such companies, can find a sale for their stock by addressing 679, care Times-Dispatch.

ENGLISH CAPITAL SECURED FOR approved stock, bond issues, legiti-mate companies with responsible di-rectorate. EUROPEAN INVESTORS CORPORATION, 60 Haymarket, Lon-don, England.

HERE'S A REAL OPPORTUNITY. PROPERTY OWNERS IN WASHINGton, D. C., profit by the enormous expenditures of the U. S. government
for public improvements. The bulk
of this money is spent in the northwest section of the city—the zone in
which we operate. Hemember that
99,000,000 people are assisting in the
growth of Washington and pay half
the taxes. You are one of the taxpayers, why not participate in the
profits? With as little as \$100 cash
and \$20 monthly you can secure an
investment that is bound to increase
in value enormously.

WANTED, TRAVELING SALESMEN to sell this property "on the road" as a side line. Round-trip railroad fare free to actual investors up to 500 miles. Chance to learn a business that will lead to fortune. Rapid advancement to producers. References. Dun and Bradatreet or Riggs National Bank of Washington. FULTON R. GORDON, 325 Colorado Bullding, Washington, D. C.

CORPORATIONS FINANCED, CANAdian, English and American capital. Stocks and bonds sold on commission. Rates reasonable. INTERNATIONAL INVESTMENT CORPORATION, 534 Dovercourt, Toronto, Canada.

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TAILORING BUSINESS FOR SALE;
have a long established trade; oning
a large cleaning and repairing husiness; best location in Petersburg,
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Petersburg, Va.

WANTED, A CAPABLE SUPERINtendent for a wood working plant;
one who can take a financial interest in the business; an exceptional
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Times-Dispatch.

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AMTED. A CAPABLE MANAGER for a manufacturing company, one who can invest \$5.000, with services. Good salary; investment secure; proposition will stand the closest investigation. A big money-maker, Address J 733, care Times-Dispatch. OMMERCIAL GUARANTEE COM-PANY, Bankers, 28 north Ninth, Small loans and savings a special-ty. Let us explain our easy way to accumulate \$100, \$500, \$1,000 upwards 23 months hence, provided you save \$1 or more.

\$1 or more.

HALF INTEREST IN A BUSINESS for \$2,500, which pays 40 per cent, and increasing; requires services of active business man, or intelligent substitute; everything explained, Address L \$06, care Times-Dispatch.

Address L 506, care Times-Dispatch.

IF YOU WANT TO RETIRE FROM business see us at once. We have several parties with money to invest in some good mercantile business. WM. M. MILLER & CO., 115 North Eighth.

FOR SALE, VIRGINIA WEEKLY newspaper and job plant, old established and good regular business; town of 2,000; healthful section and prosperous. Practical man can double business. A bargain to a quick buyer for cash. Owner simply wants to retire. Address K 776, care Times-Dispatch.

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HAVE AN UNUSUAL OPPORTUNITY for a first-class office man, who can invest \$16.000 in an established business, to be secretary or treasurer. Must be competent accountant and able to handle finances. Address O 664, care Times-Dispatch. WISH TO NEGOTIATE LOAN \$5,000; one to two years; ample security. L \$07, care Times-Dispatch.

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WANTED, SEPTEMBER 1, FLAT OF four or five rooms; give price and location. Address H 746, care Times-Dispatch, or phone Monroe 3415.

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SIX ROOMS, BATH, ELECTRIC lights, gas range, hot water heat. West End, September 1. Address 21. 571. care-Times, Dispatch.